# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE **ACT OF 1934** 

For the quarterly period ended June 30, 2023

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE **ACT OF 1934** 

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number: 001-34785

XWELL, Inc.

(Exact Name of Registrant as Specified in its Charter)

Delaware

(State or other jurisdiction of

254 West 31st Street, 11th Floor, New York, NY

(Address of principal executive offices)

incorporation or organization)

10001

20-4988129

(I.R.S. Employer

Identification No.)

(Zip Code)

(Registrant's Telephone Number, Including Area Code): (212) 750-9595

**XpresSpa Group, Inc.** 

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	XWEL	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer		Accelerated filer	
Non-accelerated filer	$\boxtimes$	Smaller reporting company	X
		Emerging growth company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🖾

As of August 10, 2023, 83,487,663 shares of the registrant's common stock were outstanding.

# XWELL, Inc. and Subsidiaries

# **Table of Contents**

		Page
PART I. FI	NANCIAL INFORMATION	3
<u>Item 1.</u>	Condensed Consolidated Financial Statements (Unaudited)	3
<u>Item 2.</u>	Management's Discussion and Analysis of Financial Condition and Results of Operations	23
<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	29
<u>Item 4.</u>	Controls and Procedures	29
<u>PART II. O</u>	THER INFORMATION	31
<u>Item 1.</u>	Legal Proceedings	31
<u>Item 1A.</u>	Risk Factors	31
<u>Item 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds	31
<u>Item 3.</u>	Defaults Upon Senior Securities	31
<u>Item 4.</u>	Mine Safety Disclosures	31
<u>Item 5.</u>	Other Information	31
<u>Item 6.</u>	Exhibits	32

# **PART I - FINANCIAL INFORMATION**

## Item 1. Condensed Consolidated Financial Statements (Unaudited)

# XWELL, Inc. and Subsidiaries CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (In thousands, except share and per share data)

	J	une 30, 2023	Dec	ember 31, 2022	
Current assets					
Cash and cash equivalents	\$	6,378	\$	19,038	
Marketable Securities		25,526		23,153	
Accounts receivable		1,934		2,858	
Inventory		845		1,161	
Other current assets		1,445		1,122	
Total current assets		36,128		47,332	
Restricted cash		751		751	
Property and equipment, net		3,867		3,666	
Intangible assets, net		3,710		4,008	
Operating lease right of use assets, net		6,392		8,276	
Goodwill		4,024		4,024	
Other assets		1,715		2,369	
Total assets	\$	56,587	\$	70,426	
Current liabilities					
Accounts payable	\$	2,164	\$	2,312	
Accrued expenses and other current liabilities		4,597		5,719	
Current portion of operating lease liabilities		2,243		2,586	
Deferred revenue		262		339	
Total current liabilities		9,266		10,956	
Long-term liabilities					
Operating lease liabilities		10,321		11,521	
Total liabilities		19,587		22,477	
Commitments and contingencies (see Note 13)		· · · ·			
Equity					
Common Stock, \$0.01 par value per share, 150,000,000 shares authorized; 83,418,535 and 83,232,262 shares					
issued and outstanding as of June 30, 2023 and December 31, 2022, respectively		833		832	
Additional paid-in capital		468,909		467,740	
Accumulated deficit		(439,351)		(428,112)	
Accumulated other comprehensive loss		(1,128)		(534)	
Total equity attributable to XWELL, Inc.		29,263		39,926	
Noncontrolling interests		7,737		8,023	
Total equity		37,000		47,949	
Total liabilities and equity	\$	56,587	\$	70,426	
	<u></u>	30,307	φ	70,4	

The accompanying notes form an integral part of these unaudited condensed consolidated financial statements.

# XWELL, Inc. and Subsidiaries CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS (Unaudited)

(In thousands, except share and per share data)

	Th	ree months	end	ed June 30,	Six months ended June 30,			
		2023		2022		2023		2022
Revenue, net								
Patient services revenue	\$	17	\$	7,732	\$	148	\$	27,121
Services		6,869		4,787		12,641		8,564
Products		701		421		1,297		766
HyperPointe Services		574		657		1,135		1,180
Other		14				17		14
Total revenue, net		8,175		13,597		15,238		37,645
Cost of sales								
Labor		4,769		5,477		9,147		10,939
Occupancy		961		1,262		2,174		2,330
Products and other operating costs		1,255		5,618		2,205		14,135
Total cost of sales		6,985		12,357		13,526		27,404
Gross Profit		1,190		1,240		1,712		10,241
Depreciation and amortization		593		1,501		1,180		2,765
Loss (gain) on disposal of assets		18		(52)		18		(52)
Advertising and promotion expense		204		1,222		315		2,833
IT/Hosting services		204		839		913		1,506
Other general and administrative expenses		4,895		5,497		10,298		13,407
Total operating expenses		5,914		9,007		12,724		20,459
Operating loss		(4,724)		(7,767)		(11,012)		(10,218)
Interest income, net		105		38		229		45
Realized and unrealized foreign exchange loss		(1,141)		(3)		(1,056)		(5)
Gain on Securities, realized and unrealized		201		_		478		
Other non-operating expense, net		(120)		(193)		(147)		(509)
Loss before income taxes		(5,679)		(7,925)		(11,508)		(10,687)
Income tax expense		_		(2)		_		(2)
Net loss		(5,679)		(7,927)		(11,508)		(10,689)
Net (income) loss attributable to noncontrolling interests		(51)		9		269		(1,512)
Net loss attributable to XWELL, Inc.	\$	(5,730)	\$	(7,918)	\$	(11,239)	\$	(12,201)
			_					
Net loss	\$	(5,679)	\$	(7,927)	\$	(11,508)	\$	(10,689)
Other comprehensive loss		(464)		(105)		(594)		(146)
Comprehensive loss	\$	(6,143)	\$	(8,032)	\$	(12,102)	\$	(10,835)
Loss per share	-	(-,=.5)	-	(2,222)		(,)	-	( ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Basic and diluted loss per share	\$	(0.07)	\$	(0.08)	\$	(0.13)	\$	(0.12)
Weighted-average number of shares outstanding during the	φ	(0.07)	φ	(0.00)	φ	(0.13)	φ	(0.12)
period								
Basic and diluted	Q	3,410,562		95,352,025	g	3,378,408	c	8,458,153
במאר מווע עוועוניע	0	3,410,302	_	55,552,025	0	3,370,400		, <del>,,</del> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

The accompanying notes form an integral part of these unaudited condensed consolidated financial statements.

# **XWELL, Inc. and Subsidiaries** CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT)

# (Unaudited) (In thousands, except share and per share data)

	Commo	n staals	Additional			cumulated other	Total		Non-	Total			
	Shares	Amount	Shares	Amount	in capital	AC	deficit		prehensive loss	Company equity	controlling interests		equity
December 31, 2022	83,232,262	\$ 832			\$ 467,740	\$	(428,112)	\$	(534)	\$ 39,926	\$	8,023	\$ 47,949
Issuance of restricted									· · · ·				
stock units	120,318	1	—		(1)		_		_	—		—	—
Value of shares withheld													
to fund payroll taxes	—		—		(22)		_		_	(22)		_	(22)
Stock-based compensation	_		_	_	589		_		_	589		23	612
Net loss for the period	—		—		—		(5,509)			(5,509)		(320)	(5,829)
Foreign currency													
translation									(130)	(130)		11	(119)
March 31, 2023	83,352,580	\$ 833	—	\$ —	\$ 468,306	\$	(433,621)	\$	(664)	\$ 34,854	\$	7,737	\$ 42,591
Issuance of restricted													
stock units	65,955		—	_			_					_	_
Stock-based compensation	—		—	—	603		—			603		23	626
Distributions to													
noncontrolling interests	_		—	_	_		_		_	_		(120)	(120)
Foreign currency													
translation	—	_	—	—	—				(464)	(464)		46	(418)
Net loss for the period							(5,730)			(5,730)	-	51	(5,679)
June 30, 2023	83,418,535	\$ 833		<u>\$</u> -	\$ 468,909	\$	(439,351)	\$	(1,128)	\$ 29,263	\$	7,737	\$ 37,000

The accompanying notes form an integral part of these unaudited condensed consolidated financial statements.

#### XWELL, Inc. and Subsidiaries CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT) (Continued) (Unaudited) (In thousands, excent share and per share data)

	Common	stock	Treasury	Stock	Additional	Accumulated Additional other paid- Accumulated comprehensive				Non- controlling	Total	
	Shares	Amount	Shares	Amount	in capital	110	deficit	loss	Company equity	interests	equity	
December 31, 2021	101,269,349	\$ 1,013			\$ 487,306	\$	(395,275)	\$ (312)		\$ 7,203	\$ 99,935	
Issuance of Common												
Stock for acquisition	552,487	5	_		901				906	_	906	
Vesting of restricted												
stock units	391,820	4	—	—	(4)		_	_	—	—		
Value of Shares												
Withheld to fund												
payroll taxes	_	—	-	_	(73)		_	-	(73)	-	(73)	
Stock-based					1 5 40				1 5 40		1 5 40	
compensation	—		_	_	1,543		(4.202)	_	1,543	1 501	1,543	
Net loss for the period			_				(4,283)		(4,283)	1,521	(2,762)	
Repurchase and retirement of common												
stock	(7,142,446)	(71)			(11,024)				(11,095)		(11,095)	
Foreign currency	(7,142,440)	(/1)	_	_	(11,024)		_	_	(11,095)	_	(11,095)	
translation	_	_	_	_				(41)	(41)	_	(41)	
Distributions to								(41)	(41)		(41)	
noncontrolling												
interests	_		_	_			_	_	_	(824)	(824)	
Contributions from										(02.)	(02.)	
noncontrolling												
interests			_	_					_	200	200	
March 31, 2022	95.071.210	\$ 951		\$ —	\$ 478,649	\$	(399,558)	\$ (353)	\$ 79.689	\$ 8,100	\$ 87,789	
Vesting of restricted							()	()	• • • • • • • •	,	,	
stock units	289,061	3	_	_	(3)		_	_	_	_	_	
Grant of stock options												
for services	—	—	—		15			—	15	—	15	
Stock-based												
compensation	_	_	_	_	771		_	_	771	549	1,320	
Net loss for the period			—	—			(7,918)	—	(7,918)	(9)	(7,927)	
Repurchase of												
common stock	_	- (	(1,338,404)	(1,021)	_		_	_	(1,021)	_	(1,021)	
Foreign currency								(105)	(4.05)		(4.05)	
translation Distributions to		_						(105)	(105)		(105)	
noncontrolling										(132)	(132)	
interests	05 260 271	¢ 0E4	(1 220 404)	¢ (1 0 2 1)	¢ 470 422	¢	(407 470)	\$ (458)	¢ 71 401			
June 30, 2022	95,360,271	\$ 954	(1,338,404)	\$ (1,021)	\$ 479,432	\$	(407,476)	\$ (458)	\$ 71,431	\$ 8,508	\$ 79,939	

(In thousands, except share and per share data)

The accompanying notes form an integral part of these unaudited condensed consolidated financial statements.

# XWELL, Inc. and Subsidiaries CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In thousands)

		Six months ended June				
		2023		2022		
Cash flows from operating activities						
Net loss	\$	(11,508)	\$	(10,689)		
Adjustments to reconcile net loss to net cash used in operating activities:						
Depreciation and amortization		1,180		2,765		
Unrealized loss on foreign currency remeasurements		1,103		_		
Loss (gain) on disposal of assets		18		(52)		
Unrealized gain on marketable securities		(309)		_		
Amortization of operating lease right of use asset		806		828		
Issuance of shares of Common Stock for services		_		15		
Stock-based compensation		1,238		2,863		
Loss on equity investment		33		430		
Changes in assets and liabilities:						
Decrease in inventory		316		684		
Decrease in accounts receivable		924		186		
Decrease (increase) in other assets, current and non-current		65		(295)		
Decrease in deferred revenue		(77)		(1,027)		
Decrease in other liabilities, current and non-current		(2,592)		(2,803)		
Increase (decrease) in accounts payable		185		(1,520)		
Net cash used in operating activities		(8,618)		(8,615)		
Cash flows from investing activities		(-//				
Acquisition of property and equipment		(1,235)		(4,062)		
Investment in marketable securities		(2,064)		(1,002)		
Acquisition of HyperPointe net of cash assumed		(_,001)		(4,853)		
Acquisition of intangibles		(471)		(283)		
Net cash used in investing activities		(3,770)		(9,198)		
Cash flows from financing activities		(0,770)		(5,150)		
Repurchase of Common Stock				(12,116)		
Contributions from noncontrolling interests				200		
Payments for shares withheld on vesting		(22)		(73)		
Repayment of Paycheck Protection Program		(22)		(3,584)		
Distributions to noncontrolling interests		(120)		(956)		
Net cash used in financing activities		(120)		(16,529)		
Effect of exchange rate changes on cash, cash equivalents and restricted cash		(142)		(56)		
Decrease in cash, cash equivalents and restricted cash		(12,660)		(34,398)		
Cash, cash equivalents, and restricted cash at beginning of the period	-	19,789	*	106,257		
Cash, cash equivalents, and restricted cash at end of the period	\$	7,129	\$	71,859		
Cash paid for						
Interest	\$		\$	10		
Income taxes		122	\$	2		
Non-cash investing and financing transactions						
Capital expenditures included in Accounts payable, accrued expenses and other current liabilities	\$	397	\$	231		
Issuance of Common Stock on acquisition of gcg Connect, LLC, d/b/a HyperPointe	\$	—	\$	906		

The accompanying notes form an integral part of these unaudited condensed consolidated financial statements.

# XWELL, Inc. and Subsidiaries NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (In thousands, except for share and per share data)

#### Note 1. Business, Basis of Presentation and Liquidity

#### **Overview**

On October 25, 2022, the Company changed its name to XWELL, Inc. ("XWELL" or the "Company") from XpresSpa Group, Inc. The Company's common stock, par value \$0.01 per share, which had previously been listed under the trading symbol "XSPA" on the Nasdaq Capital Market, now trades under the trading symbol "XWEL" since the opening of the trading market on October 25, 2022. The Company filed an amended and restated certificate of incorporation with the Delaware Secretary of State on October 24, 2022 (the "Amended and Restated Certificate") reflecting the name change. Rebranding to XWELL aligned the Company's corporate strategy to build a pure-play health and wellness services company, in both the airport and off airport marketplaces.

XWELL is a global travel health and wellness services holding company. XWELL currently has four reportable operating segments: XpresSpa<sup>®</sup>, XpresTest<sup>®</sup>, Treat<sup>™</sup>, and HyperPointe which was acquired in January 2022.

#### **XpresSpa**

XWELL's subsidiary, XpresSpa Holdings, LLC ("XpresSpa") has been a global airport retailer of spa services through its XpresSpa spa locations, offering travelers premium spa services, including massage, nail and skin care, as well as spa and travel products.

As of June 30, 2023, there were 25 operating XpresSpa domestic locations. During 2022, the Company sold one location in Austin-Bergstrom International Airport to its franchisee which now operates both locations at this airport. As the Company continues to monitor fluctuating airport volumes, the Company will also continue to review operating hours to optimize revenue opportunity.

The Company also had 10 international locations operating as of June 30, 2023, including two XpresSpa locations in Dubai International Airport in the United Arab Emirates, three XpresSpa locations in Schiphol Amsterdam Airport in the Netherlands and five XpresSpa locations in Istanbul Airport in Turkey.

#### **XpresTest**

The Company, in partnership with certain COVID-19 testing partners, successfully launched its XpresCheck Wellness Centers through its XpresTest, Inc. subsidiary ("XpresTest"), offering testing services, also in airports. During 2022, as countries continued to relax their testing requirements resulting in rapid decline of testing volumes at the Company's XpresCheck locations, the Company closed all but one XpresCheck Wellness Center. As of June 30, 2023, we have closed all XpresCheck locations.

XpresTest began conducting biosurveillance monitoring with the Centers for Disease Control and Prevention (CDC) in collaboration with Concentric by Ginkgo in 2021 and on January 31, 2022, the Company announced the extension of the initial program, bringing the total contract to \$5,534. As of August 2022, the program was renewed in partnership with Ginkgo BioWorks for a new two-year contract term which represents approximately \$7,331 in revenue (for the first year) for the XpresTest segment. On August 11, 2023, the revenue for the second year was determined to be approximately \$6,000.

## Treat

The Treat segment, which is operating through XWELL's subsidiary Treat, Inc. ("Treat") is a travel health and wellness brand that provides access to health and wellness services for travelers at on-site centers (currently located in JFK International Airport and in Salt Lake City International Airport).

In 2022, the Company's Treat brand opened new locations in Phoenix Sky Harbor International Airport (pre-security) and Salt Lake City International Airport. With respect to these locations in Phoenix and Salt Lake City, agreements had already been executed with the airports and the decision was made to convert these locations to Treat.

By the third quarter of 2022, it became clear that the Treat business required a change in strategy and as a result, the Company began to retool the offerings within the Treat locations by providing additional retail as part of our retail strategy expansion as well as lay the foundation to bring more spa-like services into the Treat location in an attempt to unify our core offering.

By the fourth quarter of 2022, the decision was made to close the pre-security Treat location at Phoenix Sky Harbor Airport. As of June 30, 2023, the Treat brand operates at two locations (JFK International Airport and Salt Lake City International Airport). These remaining Treat locations offer a full retail product offering and a suite of wellness and spa services.

# **HyperPointe**

The Company's HyperPointe segment, which the Company acquired in January 2022, provides a broad range of service and support options for our customers, including technical support services and advanced services.

# Basis of Presentation and Principles of Consolidation

The unaudited interim condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and the instructions to Article 8-03 of Regulation S-X, and should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2022, as amended. The condensed consolidated balance sheet as of December 31, 2022 was derived from the audited annual financial statements but does not include all information required by GAAP for annual financial statements. The financial statements include the accounts of the Company, all entities that are wholly owned by the Company, and all entities in which the Company has a controlling financial interest as well as variable interest entities in which we are the primary beneficiaries. All adjustments that, in the opinion of management, are necessary for a fair presentation for the periods presented have been reflected by the Company. Such adjustments are of a normal, recurring nature. The results of operations for the three and six months ended June 30, 2023 are not necessarily indicative of the results that may be expected for the entire fiscal year or for any other interim period. All significant intercompany balances and transactions have been eliminated in consolidation.

#### Liquidity and Financial Condition

As of June 30, 2023, the Company had cash and cash equivalents, excluding restricted cash, of \$6,378, \$25,526 in marketable securities, and total current assets of \$36,128. The Company's total current liabilities balance, which includes accounts payable, deferred revenue, accrued expenses, and operating lease liabilities was approximately \$9,266 as of June 30, 2023 and \$10,956 as of December 31, 2022. The working capital surplus was \$26,862 as of June 30, 2023, compared to a working capital surplus of \$36,376 as of December 31, 2022.

The Company has significantly reduced operating and overhead expenses since the second half of 2022, while it continues to focus on returning to overall profitability.

The Company has taken actions to improve its overall cash position and access to liquidity through equity offerings and debt retirements, by exploring valuable strategic partnerships, right sizing its corporate structure and streamlining its operations.

#### Note 2. Significant Accounting and Reporting Policies

#### (a) Revenue Recognition Policy

#### **XpresSpa**

The Company recognizes revenue from the sale of XpresSpa products and services when the services are rendered at XpresSpa stores and from the sale of products at the time products are purchased at the Company's stores or online usually by credit card, net of discounts and applicable sales taxes. Accordingly, the Company recognizes revenue for the Company's single performance obligation related to both in-store and online sales at the point at which the service has been performed or the control of the merchandise has passed to the customer. Revenues from the XpresSpa retail and e-commerce businesses are recorded at the time goods are shipped.

The Company has also entered into collaborative agreements with marketing partners whereby it sells certain of its partners' products in its XpresSpa spas. The Company acts as an agent for revenue recognition purposes and therefore records revenue net of the revenue share payable to the partners. Upon receipt of the non-recurring, non-refundable initial collaboration fee, management records a deferred revenue liability and recognizes revenue on a straight-line basis over the life of the collaboration agreement.

#### **XpresTest**

During the third quarter of 2022, XpresTest, in partnership with Ginkgo Bioworks in continuation of their support to the CDC's traveler-based SARS-CoV-2 genomic surveillance program were awarded a new contract. The partnership is expected to support public health and biosecurity services totaling approximately \$16,000, with an overall potential to exceed \$61,000 based on CDC program options and public health priorities. As COVID-19 sub-variants and other biological threats continue to emerge, the partners plan to expand the program footprint and incorporate innovative modalities and offerings, such as monitoring of wastewater from aircraft lavatories. The current contract with Ginkgo Bioworks related to the above partnership contains fixed pricing for which we are entitled to \$6,761 for the sample collection (passenger and aircraft wastewater) and \$570 for the traveler enrollment initiatives, which represents the amount of consideration that we are entitled. The Company recognizes revenue over time for both sample collection performance obligations, using the input method based on time elapsed to measure progress towards satisfying each of the performance obligations. The Company recognizes revenue ratably (straight line basis) over the term of the contract (one year). We will recognize revenue over time for the traveler enrollment initiative performance obligation based on the amount for which we have the right to invoice. The Company recorded \$1,688 and \$3,358 in revenue during the three and six months ended June 30, 2023 related to sample collection performance obligations because the Company's efforts towards satisfying each of the performance obligations are expended evenly throughout the period of performance. During the three months ended June 30, 2023, the Company also recorded \$570 for the traveler enrollment initiatives.

#### Treat

The Company recognizes revenue from the sale of Treat products and services when the services are rendered at Treat Centers and from the sale of products at the time products are purchased at the Treat Centers or online usually by credit card, net of discounts and applicable sales taxes. Accordingly, the Company recognizes revenue for the Company's single performance obligation related to both in-centers and online sales at the point at which the service has been performed or the control of the merchandise has passed to the customer. Revenues from the Treat retail and e-commerce businesses are recorded at the time goods are shipped. The Company determined that these PLLCs are variable interest entities due to its equity holder having insufficient capital at risk, and the Company having a variable interest in the PLLCs. As a result of this determination, the total revenue of the PLLCs is designated as revenue for the Company. This revenue is recognized at the point in time at which the service is performed by the PLLCs.

#### **HyperPointe**

Our HyperPointe segment which we acquired in January 2022, provides broad range of service and support options for our customers, including technical support services and advanced services. Technical support services represent the majority of these offerings which are distinct performance obligations that are satisfied over time with revenue recognized ratably over the contract term. Advanced services are distinct performance obligations that are satisfied over time with revenue recognized as services are delivered. Revenue billed in advance are treated as deferred revenue which was \$226 and \$322 as of June 30, 2023 and December 31, 2022, respectively. The Company recognized \$210 from the deferred revenue balance as of December 31, 2022. HyperPointe had unbilled receivables of \$291 and \$0 as of June 30, 2023 and December 31, 2022, respectively.

The Company excludes all sales taxes assessed to our customers from revenue. Sales taxes assessed on revenues are included in accrued expenses and other current liabilities on the Company's condensed consolidated balance sheets until remitted to state agencies.

#### (b) Translation into United States dollars

The Company conducts certain transactions in foreign currencies, which are recorded at the exchange rate as of the transaction date. All exchange gains and losses occurring from the remeasurement of monetary balance sheet items denominated in non-dollar currencies are deemed non-operating income in the consolidated statements of operations and comprehensive loss. During the three and six months ended June 30, 2023, the Company recognized \$1,001 and \$1,103, respectively, in foreign exchange losses occurring from the remeasurement of monetary balance sheet items denominated in non-dollar currencies. During the three and six months ended June 30, 2022, the Company did not incur any foreign exchange gains or losses occurring from the remeasurement of monetary balance sheet items denominated in non-dollar currencies.

Accounts of the foreign subsidiaries of XpresSpa are translated into United States dollars. Assets and liabilities have been translated primarily at period end exchange rates and revenues and expenses have been translated at average monthly rates for the three and six months ended June 2023 and 2022. The translation adjustments arising from the use of different exchange rates are included as foreign currency translation within the condensed consolidated statements of operations and comprehensive income (loss) and condensed consolidated statements of changes in stockholders' equity.

# (c) Business Combinations

The Company applies the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 805, Business Combinations ("ASC 805") in the accounting for acquisitions of businesses. ASC 805 requires the Company to use the acquisition method of accounting by recognizing the identifiable tangible and intangible assets acquired and liabilities assumed, and any non-controlling interest in the acquired business, measured at their acquisition date fair values. Goodwill as of the acquisition date is measured as the excess of consideration transferred over the aforementioned amounts.

While the Company uses its best estimates and assumptions to accurately apply preliminary values to assets acquired and liabilities assumed at the acquisition date, these estimates are inherently uncertain and subject to refinement. As a result, during the measurement period, which may be up to one year from the acquisition date, the Company may record adjustments to the assets acquired and liabilities assumed with the corresponding offset to goodwill. Upon the conclusion of the measurement period or final determination of the values of the assets acquired or liabilities assumed, whichever comes first, any subsequent adjustments are recorded in the consolidated statements of operations.

Accounting for business combinations requires management to make significant estimates and assumptions, especially at the acquisition date, including estimates for intangible assets. Although the Company believes the assumptions and estimates that have been made are reasonable and appropriate, they are based in part on historical experience and information obtained from the acquired companies and are inherently uncertain. Critical estimates in valuing certain of the intangible assets the Company has acquired include future expected cash flows, and discount rates.

#### (d) Goodwill

The Company accounts for goodwill under FASB ASC 350-30, Intangibles-Goodwill and Other. Goodwill represents the cost of a business acquisition in excess of the fair value of the net assets acquired. Goodwill is not amortized and is reviewed for impairment annually, or more frequently if facts and circumstances indicate that it is more likely than not that the fair value of a reporting unit is less than its carrying amount, including goodwill. If it is more likely than not that the fair value of a reporting unit is less than its carrying amount, the Company performs a quantitative test to identify and measure the amount of goodwill impairment loss. The Company compares the fair value of the reporting unit with its carrying amount. If the carrying amount exceeds fair value, goodwill of the reporting unit is considered impaired, and that excess is recognized as a goodwill impairment loss.

# (e) Reclassification

Certain balances in the condensed consolidated financial statements for the three and six months ended June 30, 2022 have been reclassified to conform to the presentation in the condensed consolidated financial statements for the three and six months ended June 30, 2023, primarily the separate classification and presentation of accounts payable, gross profits, advertising and promotion expense, IT/Hosting services, and realized and unrealized foreign exchange loss. The above separation affected accounts payable, accrued expenses and other, general and administrative expenses, and other non-operating expense, net in the comparative 2022 financial statements. Such reclassifications did not have a material impact on the unaudited condensed consolidated financial statements.

#### Recently adopted accounting pronouncements

In June 2016, the FASB issued Accounting Standards Update ("ASU") 2016-13, Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments ("ASU 2016-13"). ASU 2016-13's main goal is to improve financial reporting by requiring earlier recognition of credit losses on financing receivables and other financial assets in scope. The guidance is effective for annual periods beginning after December 15, 2022, including interim periods within those fiscal years. On implementation in 2023, the ASU did not have material impact on the Company's financial statements.

In October 2021, the FASB issued ASU 2021-08, Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers ("ASU 2021-08"). ASU 2021-08 requires contract assets and contract liabilities acquired in a business acquisition to be recognized and measured in accordance with ASC Topic 606, Revenues from Contracts with Customers, which the Company generally expects will result in the recognition and measurement of contract assets and contract liabilities in a manner that is consistent with the acquiree. For the Company, the amendments are effective for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. The Company implemented the ASU 2021-08 in 2023. Although, the materiality of the application of ASU 2021-08 depends on the recognition and measurement of acquired assets and liabilities associated with future acquisitions, as the Company did not have any acquisition during the three and six months ended June 2023, the adoption of ASU 2021-08 did not have material impact on the Company's financial statements.

# Note 3. Potentially Dilutive Securities

The table below presents the computation of basic and diluted net loss per share of Common Stock:

	Three mon June	nths ended e 30,	Six months ended June 30,			
	2023	2022	2023	2022		
Basic numerator:						
Net loss attributable to XWELL, Inc.	\$ (5,730)	\$ (7,918)	\$ (11,239)	\$ (12,201)		
Net loss attributable to common shareholders	\$ (5,730)	\$ (7,918)	\$ (11,239)	\$ (12,201)		
Basic and diluted denominator:						
Basic and diluted weighted average shares outstanding	83,410,562	95,352,025	83,378,408	98,458,153		
Basic and diluted loss per share	\$ (0.07)	\$ (0.08)	\$ (0.13)	\$ (0.12)		
Net loss per share data presented above excludes from the calculation of diluted net loss, the following potentially dilutive securities, having an anti-dilutive impact, in case of net loss						
Both vested and unvested options to purchase an equal number of shares of Common Stock	7,641,697	4,756,973	7,641,697	4,756,973		
Unvested RSUs to issue an equal number of shares of Common Stock	332,638	78,125	332,638	78,125		
Warrants to purchase an equal number of shares of Common Stock	4,000	29,460,560	4,000	29,460,560		
Total number of potentially dilutive securities excluded from the calculation of loss per share						
attributable to common shareholders	7,978,335	34,295,658	7,978,335	34,295,658		

# Note 4. Cash, Cash Equivalents, and Restricted Cash

A reconciliation of the Company's cash and cash equivalents in the Condensed Consolidated Balance Sheets to cash, cash equivalents and restricted cash in the Condensed Consolidated Statements of Cash Flows as of June 30, 2023 and December 31, 2022 is as follows:

	June	e 30, 2023	Dece	mber 31, 2022
Cash denominated in United States dollars	\$	3,550	\$	16,344
Cash denominated in currency other than United States dollars		2,686		2,562
Restricted cash		751		751
Credit and debit card receivables		142		132
Total cash, cash equivalents and restricted cash	\$	7,129	\$	19,789

The Company places its cash and temporary cash investments with credit quality institutions. At times, such cash denominated in United States dollars may be in excess of the Federal Deposit Insurance Corporation ("FDIC") insurance limit. As of June 30, 2023 and December 31, 2022, deposits in excess of FDIC limits were \$3,552 and \$16,069, respectively. As of June 30, 2023 and December 31, 2022, the Company held cash balances in overseas accounts, totaling \$2,686 and \$2,562 respectively, which are not insured by the FDIC. If the Company were to distribute the amounts held overseas, the Company would need to follow an approval and distribution process as defined in its operating and partnership agreements, which may delay and/or reduce the availability of that cash to the Company.

# Note 5. Other current assets

As of June 30, 2023 and December 31, 2022, other current assets consisted of the following:

	Jui	ne 30, 2023	December 31, 20		
Prepaid expenses	\$	1,075	\$	1,074	
Contract assets		291		—	
Other		79		48	
Total other current assets	\$	1,445	\$	1,122	

# Note 6. Intangible Assets

The following table provides information regarding the Company's intangible assets subject to amortization, which consist of the following:

	June 30, 2023						December 31, 2022						
	G	ross				Net		Gross				Net	
	Car	Carrying		ng Accumulated			Carrying		Accumulated		Carrying		
	An	ount	Amo	rtization	Amount		Amount		Amortization		Amount		
Trade names	\$	302	\$	(37)	\$	265	\$	302	\$	(24)	\$	278	
Customer relationships		1,510		(661)		849		1,510		(542)		968	
Software	4	4,646		(2,073)		2,573		4,485		(1,761)		2,724	
Licenses		40		(17)		23		55		(17)		38	
Total intangible assets	\$	5,498	\$	(2,788)	\$	3,710	\$	6,352	\$	(2,344)	\$	4,008	

The Company's intangible assets are amortized over their expected useful lives. The Company recorded amortization expense of \$377 and \$471 during the three months ended June 30, 2023 and 2022, respectively, and \$759 and \$864 during the six months ended June 30, 2023 and 2022, respectively.

Based on the intangible assets balance as of June 30, 2023, the estimated amortization expense for the remainder of the calendar year and each of the succeeding calendar years is as follows:

Calendar Years ending December 31,	Amount		
Remaining 2023	\$	834	
2024		1,666	
2025		502	
2026		393	
2027		77	
Thereafter		238	
Total	\$	3,710	

#### **Note 7. Variable Interest Entities**

Through its XpresCheck Wellness and Treat Centers the Company provided services pursuant to contracts with PLLCs which, in turn contracts with physicians and other medical professional providers to render COVID-19 and other medical diagnostic testing services to airline employees, contractors, concessionaire employees, TSA officers and U.S. Customs and Border Protection agents, and the traveling public. The PLLCs collectively represent the Company's affiliated medical group. The PLLCs were designed and structured to comply with the relevant laws and regulations governing professional medical practice, which generally prohibits the practice of medicine by lay persons or entities. All of the issued and outstanding equity interests of the PLLCs are owned by a licensed medical professional nominated by the Company (the

"Nominee Shareholder"). Upon formation of the PLLCs, and initial issuance of equity interests, the Nominee Shareholder contributes a nominal amount of capital in exchange for their interest in the PLLC. The Company then executes with each PLLC a MSA, which provides for various administrative services, management services and day-to-day activities of the practice to be rendered by the Company through its XpresCheck Wellness Centers.

The Company also had exclusive responsibility for the provision of all non-medical services including contracting with customers who access the PLLCs for a medical visit, handling all financial transactions and day-to-day operations of each PLLC, overseeing the establishment of COVID-19 and other medical diagnostic testing services policies, and making recommendations to the PLLC in establishing the guidelines for the employment and compensation of the physicians and other employees of the PLLCs.

Notwithstanding their legal form of ownership of equity interests in the PLLC, the primary beneficiary of the affiliated medical group is the Company as it meets both of the following criteria: (i) has the power to make decisions that most significantly affect the economic performance of the affiliated medical group; and (ii) has the obligation to absorb losses or the right to receive benefits that in either case could potentially be significant to the affiliated medical group. The Company consolidated the PLLCs under the VIE model since the Company has the power to direct activities that most significantly impact the PLLCs' economic performance and the right to receive benefits or the obligation to absorb losses that could potentially be significant to the PLLCs' economic performance and the right to receive benefits or the obligation to absorb losses that could potentially be significant to the PLLCs.

The total revenue included on the condensed consolidated statements of operations and comprehensive loss for the PLLCs after elimination of intercompany transactions was \$17 and \$148 for the three and six months ended June 30, 2023, respectively, and \$7,732 and \$27,121, for the three and six months ended June 2022, respectively. The aggregate carrying value of total assets and total liabilities included on the condensed balance sheets for the PLLCs after elimination of intercompany transactions were \$275, included in *cash and cash equivalents*, and \$146, included in *accrued expenses and other current liabilities*, respectively, as of December 31, 2022.

# Note 8. Accrued expenses and other current liabilities

As of June 30, 2023 and December 31, 2022, accrued expenses and other current liabilities consisted of the following:

	June 30, 2023		Decem	ber 31, 2022
Litigation accrual	\$	449	\$	963
Accrued compensation		1,749		2,008
Tax-related liabilities		552		573
Common area maintenance accruals		90		160
Accounts payable accruals		779		754
Gift certificates		495		496
Credit card processing fees		35		33
Other miscellaneous accruals		448		732
Total accrued expenses and other current liabilities	\$	4,597	\$	5,719

#### Note 9. Leases

The Company leases its retail and diagnostic testing locations at various domestic and international airports. Additionally, the Company leases its corporate office in New York City. During 2022 the Company commenced new leases at Istanbul Airport in Turkey & Salt Lake City International Airport in Utah. At inception, the Company determines if a lease qualifies under ASC 842. Certain of the Company's lease arrangements contain fixed payments throughout the term of the lease, while others involve a variable component to determine the lease obligation wherein a certain percentage of sales is used to calculate the lease payment.

All qualifying leases held by the Company are classified as operating leases. Operating lease right of use assets represent the Company's right to use an underlying asset for the lease term and operating lease liabilities represent its obligation to make lease payments arising from the lease. Operating lease right of use assets and operating lease liabilities are recognized as of the commencement date based on the present value of lease payments over the lease term. The Company records its operating lease right of use assets and operating lease liabilities based on required guaranteed payments under each lease agreement. The Company uses its incremental borrowing rate as of the commencement date of the lease, which approximates the rate at which the Company can borrow funds on a secured basis, in determining the present value of the guaranteed lease payments.

The Company reviews all of its existing lease agreements on a quarterly basis to determine whether there were any modifications to existing lease agreements and to assess if any leases should be accounted for pursuant to the guidance in ASC 842. The Company recalculates the right of use asset and lease liability based on the modified lease terms and adjusts both balances accordingly.

Supplemental cash flow information related to leases for the six months ended June 30, 2023 and 2022 were as follows:

	Siz	x months er	ided J	une 30,
		2023		2022
Cash paid for amounts included in the measurement of lease liabilities:				
Operating cash flows from operating leases	\$	(1,839)	\$	(2,031)
Leased assets obtained in exchange for new and modified operating lease liabilities	\$		\$	3,273

As of June 30, 2023, operating leases contain the following future minimum commitments:

Calendar Years ending December 31,	Amount
Remaining 2023	\$ 1,611
2024	3,002
2025	2,649
2026	1,634
2027	1,511
2028	1,132
Thereafter	3,341
Total future lease payments	 14,880
Less: interest expense at incremental borrowing rate	(2,316)
Net present value of lease liabilities	\$ 12,564

Other assumptions and pertinent information related to the Company's accounting for operating leases are:

Weighted average remaining lease term:	6.15 years
Weighted average discount rate used to determine present value of operating lease	
liability:	7.40 %

Cash paid for minimum annual rental obligations during the three and six months ended June 30, 2023 was \$598 and \$1,259, respectively. Cash paid for minimum annual rental obligations during the three and six months ended June 30, 2022 was \$349 and \$620, respectively.

Variable lease payments calculated monthly as a percentage of product and services revenue, were \$365 and \$324 for the three months ended June 30, 2023 and 2022, respectively, and \$711 and \$689 for the six months ended June 30, 2023 and 2022, respectively.

#### Note 10. Other Assets

As of June 30, 2023 and December 31, 2022, assets consisted of the following:

	June	30, 2023	December 31, 2022		
Equity investments	\$	71	\$	104	
Lease deposits		1,549		1,973	
Other		95		292	
Other assets	\$	1,715	\$	2,369	

#### Note 11. Stockholders' Equity

#### Warrants

The following table represents the activity related to the Company's warrants during the six months ended June 30, 2023.

		Weighted average	Exercise
	No. of Warrants	exercise price	price range
December 31, 2022	1,172,088	\$ 2.00	\$1.7 - 2.125
Granted	_	_	
Exercised	_	_	
Expired	(1,168,088)	2.01	\$1.7 - 2.125
June 30, 2023	4,000	\$ 2.125	\$ 2.125

#### Share Repurchase Program

On August 31, 2021, the Company's board of directors initially authorized a stock repurchase program that permitted the purchase and repurchase of up to 15 million shares of its common stock through September 15, 2022. In May 2022, the Board increased the share repurchase program by an additional 10 million shares and extended its effectiveness through September 15, 2023. Under this stock repurchase program, management has discretion in determining the conditions under which shares may be purchased from time to time. The program does not require us to repurchase any specific number of shares, and may be modified, suspended or terminated at any time without prior notice. Under the program, the Company purchased 8,480,850 shares for \$12,116 and retired 7,142,446 of these purchased shares during the six months ended June 30, 2022, and the remaining 1,338,404 shares were retired on August 3, 2022.

On August 16, 2022, the Inflation Reduction Act of 2022 (the "IR Act") was signed into federal law. The IR Act provides for, among other things, a new U.S. federal 1% excise tax on certain repurchases of stock by publicly traded U.S. domestic corporations and certain U.S. domestic subsidiaries of publicly traded foreign corporations occurring on or after January 1, 2023. The excise tax is imposed on the repurchasing corporation itself, not its shareholders from which shares are repurchased. The amount of the excise tax is generally 1% of the fair market value of the shares repurchased at the time of the repurchase. However, for purposes of calculating the excise tax, repurchasing corporations are permitted to net the fair market value of certain new stock issuances against the fair market value of stock repurchases during the same taxable year. In addition, certain exceptions apply to the excise tax. The U.S. Department of the Treasury (the "Treasury") has been given authority to provide regulations and other guidance to carry out and prevent the abuse or avoidance of the excise tax.

#### Stock-based Compensation

In September 2020, the Board of Directors approved a new stock-based compensation plan available to grant stock options, restricted stock and Restricted Stock Units ("RSU's") aggregating to 5,000,000 shares of Common Stock, to the

Company's directors, employees and consultants. Shareholder approval of the plan was subsequently obtained on October 28, 2020. On October 4, 2022, shareholders approved the amendment to the 2020 Plan to increase the number of shares authorized for issuance under the 2020 Plan by 7,500,000 shares of Common Stock to an aggregate of 12,500,000 shares. Under the 2020 Equity Incentive Plan (the "2020 Plan"), a maximum of 4,321,334 shares of Common Stock may be issued as of June 30, 2023. The Company's previous Employee, Director and Consultant Equity Incentive Plan (the "2012 Plan") was terminated upon receipt of shareholder approval of the 2020 Plan.

Awards granted under the 2012 Plan remain in effect pursuant to their terms. Generally, stock options are granted with exercise prices equal to the fair market value on the date of grant, vest in four equal quarterly installments, and expire 10 years from the date of grant. RSU's granted generally vest over a period of one year.

In September 2020, XpresTest created a stock-based compensation plan available to grant stock options, Restricted Stock Awards ("RSAs") and RSU's to XpresTest's directors, employees and consultants. Under the XpresTest 2020 Equity Incentive Plan (the "XpresTest Plan"), a maximum of 200 shares of XpresTest common stock may be awarded, which would represent 20% of the total number of shares of common stock of XpresTest as of June 30, 2023. Certain named executive officers, consultants, and directors of the Company are eligible to participate in the XpresTest Plan. As of June 30, 2023, there is \$144 of unrecognized stock-based compensation related to the XpresTest Plan.

The fair value of stock options is estimated as of the date of grant using the Black-Scholes-Merton ("Black-Scholes") option-pricing model. The Company uses the simplified method to estimate the expected term of options due to insufficient history and high turnover in the past.

The following variables were used as inputs in the model:

Share price of the Company's Common Stock on the grant date:	\$ 0.36 - 0.41
Exercise price:	\$ 0.36 - 0.41
Expected volatility:	119.41-121.04 %
Expected dividend yield:	0 %
Annual average risk-free rate:	3.65 - 3.96 %
Expected term:	6.32 - 6.41 years

Total stock-based compensation for the three months ended June 30, 2023 and 2022 is \$626 and \$1,320, respectively, and for the six months ended June 30, 2023 and 2022 is \$1,238 and \$2,863, respectively. The Company had \$2,437 and \$2,506 of unrecognized stock-based compensation related to the XWELL Stock Options, as of June 30, 2023 and December 31, 2022, respectively.

	RS		XpresTest RSAs			Stock options				
	No. of RSUs	av gra	eighted erage nt date r value	No. of RSAs	a gr	Veighted Iverage rant date Iir value	No. of options	a ez	Weighted average Exerci exercise price price rang	
Outstanding as of December										
31, 2022	281,250	\$	0.65	5.00	\$	47,570	4,830,029	\$	2.00	\$0.65 - 2,460
Granted	238,888		0.32				2,886,388		0.40	0.36 - 0.41
Exercised/Vested	(187,500)		0.65	—						
Forfeited				—		_	(49,919)		1.32	0.40 - 1.61
Expired			—	—		_	(24,801)		11.75	1.53 - 1,908
Outstanding as of June 30, 2023	332,638	\$	0.41	5.00	\$	47,570	7,641,697	\$	1.37	\$0.36 - 2,460
Exercisable as of June 30, 2023							3,962,957	\$	1.66	\$ 0.40- 2,460

The following table sets forth the Company's Equity Incentive activities for the six months ended June 30, 2023:

# Note 12. Income Taxes

The Company's provision for income taxes consists of federal, state, local, and foreign taxes in amounts necessary to align the Company's year-to-date provision for income taxes with the effective tax rate that the Company expects to achieve for the full year. Each quarter, the Company updates its estimate of the annual effective tax rate and records cumulative adjustments as deemed necessary. The income tax provision for the three and six months ended June 30, 2023 reflect an estimated global annual effective tax rate of approximately 0% from continuing operations. Discontinued operations for the three and six months ended June 30, 2023 reflected an annual effective tax rate of 0%.

As of June 30, 2023, deferred tax assets generated from the Company's U.S. activities were offset by a valuation allowance because realization depends on generating future taxable income, which, in the Company's estimation, is not more likely than not to be generated before such net operating loss carryforwards expire. Net operating loss carryforwards generated after December 31, 2017 do not expire. The Company expects its effective tax rate for its current fiscal year to be significantly lower than the statutory rate as a result of a full valuation allowance; therefore, any loss before income taxes does not generate a corresponding income tax benefit. Income tax expense/(benefit) for the three and six months ended June 30, 2023 was \$0 which was attributed to state taxing jurisdictions in which a measure of income is utilized to determine a tax liability. The final annual tax rate cannot be determined until the end of the fiscal year; therefore, the actual tax rate could differ from current estimates.

#### Note 13. Commitments and Contingencies

Certain of the Company's outstanding legal matters include speculative claims for substantial or indeterminate amounts of damages. The Company regularly evaluates developments in its legal matters that could affect the amount of any potential liability and adjusts as appropriate. A significant judgment is required to determine both the likelihood of there being any potential liability and the estimated amount of a loss related to the Company's legal matters.

With respect to the Company's outstanding legal matters, based on its current knowledge, the Company's management believes that the amount or range of a potential loss will not, either individually or in the aggregate, have a material adverse effect on its business, consolidated financial position, results of operations or cash flows. However, the outcome of such legal matters is inherently unpredictable and subject to significant uncertainties. The Company evaluated the outstanding legal matters and assessed the probability and likelihood of the occurrence of liability. Based on management's estimates, the Company has recorded accruals of \$449 and \$963 as of June 30, 2023 and December 31, 2022, respectively, which is included in *Accrued expenses and other current liabilities* in the condensed consolidated balance sheets.

The Company expenses legal fees in the period in which they are incurred.

#### Kyle Collins v. Spa Products Import & Distribution Co., LLC et al

This is a combined class action and California Private Attorney's General Act ("PAGA") action. Plaintiff seeks to recover wages, penalties and PAGA penalties for claims for (1) failure to provide meal periods, (2) failure to provide rest breaks, (3) failure to pay overtime, (4) inaccurate wage statements, (5) waiting time penalties, and (6) PAGA penalties of \$0.1 per employee per pay period per violation. There are approximately 240 current and former employees in the litigation class. The parties agreed to mediation on May 26, 2020, however, due to COVID-19, the parties subsequently stayed all proceedings. The mediation session occurred on March 18, 2021, and the parties reached a settlement which was approved on September 20, 2022 for the amount of \$517 and additional payroll taxes of \$4. Funding of the settlement amount occurred on January 26, 2023.

#### OTG Management PHL B v. XpresSpa Philadelphia Terminal B et al.

On May 9, 2022, a lawsuit was filed in the Philadelphia Court of Common Pleas by OTG Management at Philadelphia International Airport, claiming that XWELL improperly backed out of its sublease for space at Terminal B and now owes between \$864 and \$2,250 in accelerated rent for the 12-year contract. They claim that by refusing to complete the project, failing to commence and maintain operations, refusing to pay rent and improperly purporting to terminate the lease (among other acts and omissions), XWELL breached the lease. OTG Management has agreed to extend XWELL's time to respond to the Complaint to September 5, 2023.

In addition to those matters specifically set forth herein, the Company and its subsidiaries are involved in various other claims and legal actions that arise in the ordinary course of business. The Company does not believe that the ultimate resolution of these actions will have a material adverse effect on the Company's financial position, results of operations, liquidity, or capital resources. However, a significant increase in the number of these claims, or one or more successful claims under which the Company incurs greater liabilities than the Company currently anticipates, could materially adversely affect the Company's business, financial condition, results of operations and cash flows.

In the event that an action is brought against the Company or one of its subsidiaries, the Company will investigate the allegation and vigorously defend itself.

Leases

XWELL is contingently liable to a surety company under certain general indemnity agreements required by various airports relating to its lease agreements. XWELL agrees to indemnify the surety for any payments made on contracts of suretyship, guaranty, or indemnity. The Company believes that all contingent liabilities will be satisfied by its performance under the specified lease agreements.

#### Note 14. Segment Information

As a result of the Company's transition to a pure-play health and wellness services company, the Company currently has four reportable operating segments: XpresSpa, XpresTest, Treat and HyperPointe, acquired in January 2022. The Company analyzes the results of the Company's business through the four reportable segments. The XpresSpa segment provides travelers premium spa services, including massage, nail and skin care, as well as spa and travel products. The XpresTest segment provides diagnostic COVID-19 tests at XpresCheck Wellness Centers in airports, to airport employees and to the traveling public. The Treat segment provides access to integrated care which can seamlessly fit into a post-pandemic world and is designed to deliver on-demand access to integrated healthcare through technology and personalized services, positioned for a traveler to access health care, records and real-time information all in one place, as well as book appointments in the Company's on-site wellness centers as they reopen. The HyperPointe segment provides a broad range of service and support options for its customers, including technical support services and advanced services. The chief operating decision maker evaluates the operating results and performance of the Company's segments through operating income. Expenses that can be specifically identified with a segment have been included as deductions in determining operating income. Any remaining expenses and other charges are included in Corporate and Other.

		For the three months ended June 30,			
		2023		2022	
Revenue					
XpresSpa	\$	5,228	\$	3,290	
XpresTest		2,285		9,253	
Treat		88		399	
HyperPointe		574		655	
Total revenue	\$	8,175	\$	13,597	
Operating income (loss)					
XpresSpa	\$	(2,822)	\$	(1,958)	
XpresTest		596		(1,937)	
Treat		(360)		(1,460)	
HyperPointe		(113)		(275)	
Corporate and other		(2,025)		(2,137)	
Total operating loss	<u>\$</u>	(4,724)	\$	(7,767)	
Depreciation & Amortization					
XpresSpa	\$	431	\$	358	
XpresTest		5		606	
Treat		67		442	
HyperPointe		78		95	
Corporate and other		12			
Total Depreciation & Amortization	\$	593	\$	1,501	

	For the six months ended June 30,			
	 2023		2022	
Revenue				
XpresSpa	\$ 9,727	\$	5,933	
XpresTest	4,084		29,849	
Treat	292		685	
HyperPointe	1,135		1,178	
Total revenue	\$ 15,238	\$	37,645	
	2023		2022	
Operating loss	 			
XpresSpa	\$ (5,954)	\$	(6,413)	
XpresTest	571		4,268	
Treat	(804)		(2,756)	
HyperPointe	(369)		(552)	
Corporate and other	(4,456)		(4,765)	
Total operating loss	\$ (11,012)	\$	(10,218)	

		For the six months ended June 30,			
		2023		2022	
Depreciation & amortization					
XpresSpa	\$	854	\$	701	
XpresTest		5		1,135	
Treat		132		767	
HyperPointe		164		157	
Corporate and other		25		5	
Total depreciation & amortization	\$	1,180	\$	2,765	
		2022		2022	
		2023		2022	
Capital expenditures	<i>•</i>	=	<u>_</u>		
XpresSpa	\$	1,445	\$	641	
XpresTest		45		614	
Treat		45		2,123	
HyperPointe		11			
Corporate and other		14		54	
Total capital expenditures	\$	1,560	\$	3,432	

	June 30, 2023		23 December 31, 2		
Long-lived Assets					
XpresSpa	\$	10,031	\$	11,851	
XpresTest		95		112	
Treat		2,191		2,314	
HyperPointe		4,044		4,108	
Corporate and other		294		409	
Total long-lived Assets	\$	16,655	\$	18,794	
-					
	Jun	e 30, 2023	Decen	nber 31, 2022	
Assets	Jun	e 30, 2023	Decen	nber 31, 2022	
<b>Assets</b> XpresSpa	Jun \$	<b>e 30, 2023</b> 19,861	Decen \$	<b>aber 31, 2022</b> 21,135	
		<u> </u>		<u>,</u>	
XpresSpa		19,861		21,135	
XpresSpa XpresTest		19,861 2,049		21,135 4,285	
XpresSpa XpresTest Treat		19,861 2,049 3,115		21,135 4,285 3,186	

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Quarterly Report on Form 10-Q contains "forward-looking statements" that involve risks and uncertainties, as well as assumptions that, if they never materialize or prove incorrect, could cause our results to differ materially from those expressed or implied by such forward-looking statements. The statements contained herein that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are often identified by the use of words such as, but not limited to, "anticipates," "believes," "can," "continues," "could," "estimates," "expects," "intends," "may," "will be," "plans," "projects," "seeks," "should," "targets," "will," "would," and similar expressions or variations intended to identify forward-looking statements. These statements are based on the beliefs and assumptions of our management based on information currently available to management. Such forward-looking statements are subject to risks, uncertainties and other important factors that could cause actual results and the timing of certain events to differ materially from future results expressed or implied by such forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, those identified below, and those discussed in the section titled "Risk Factors" included in our Annual Report on Form 10-K for the year ended December 31, 2022 filed on April 17, 2023, as subsequently amended on May 1, 2023 (the "Annual Report"), our Quarterly Report on Form 10-Q for the three months ended March 31, 2023, and this Quarterly Report on Form 10-Q and any future reports we file with the Securities and Exchange Commission ("SEC"). The forward-looking statements set forth herein speak only as of the date of this report. Except as required by law, we undertake no obligation to update any forward-looking statements to reflect events or circumstances after the date of such statements.

All references in this Quarterly Report on Form 10-Q to "we," "us" and "our" refer to XWELL, Inc., a Delaware corporation, and its consolidated subsidiaries.

#### **Overview**

On October 25, 2022, we changed our name to XWELL, Inc. ("XWELL" or the "Company") from XpresSpa Group, Inc. Our common stock, par value \$0.01 per share, which had previously been listed under the trading symbol "XSPA" on the Nasdaq Capital Market, now trades under the trading symbol "XWEL" since the opening of the trading market on October 25, 2022. We filed an amended and restated certificate of incorporation with the Delaware Secretary of State on October 24, 2022 (the "Amended and Restated Certificate") reflecting the name change. Rebranding to XWELL aligned our corporate strategy to build a pure-play health and wellness services company, in both the airport and off airport marketplaces.

On August 4, 2023, we filed Form S-3 with the United States Securities and Exchange Commission ("SEC"). This Form S-3 which is a Registration Statement under the Securities Act of 1933, when accepted by the SEC, would enable us to issue, from time to time at prices and on terms to be determined at or prior to the time of the offering, up to \$200,000 of any combination of the securities described in the registration, either individually or in units. We may also offer common stock or preferred stock upon conversion of or exchange for the debt securities; common stock upon conversion of or exchange for the bet securities upon the exercise of warrants or rights.

XWELL is a global travel health and wellness services holding company. XWELL currently has four reportable operating segments: XpresSpa<sup>®</sup>, XpresTest<sup>®</sup>, Treat<sup>™</sup>, and HyperPointe which was acquired in January 2022.

#### **XpresSpa**

XWELL's subsidiary, XpresSpa Holdings, LLC ("XpresSpa") has been a global airport retailer of spa services through our XpresSpa spa locations, offering travelers premium spa services, including massage, nail and skin care, as well as spa and travel products.

As of June 30, 2023, there were 25 operating XpresSpa domestic locations. During 2022, we sold one location in Austin-Bergstrom International Airport to our franchisee which now operates both locations at this airport. As we continue to monitor fluctuating airport volumes, we will also continue to review operating hours to optimize revenue opportunity.

We also had 10 international locations operating as of June 30, 2023, including two XpresSpa locations in Dubai International Airport in the United Arab Emirates, three XpresSpa locations in Schiphol Amsterdam Airport in the Netherlands and five XpresSpa locations in Istanbul Airport in Turkey.

#### XpresTest

We, in partnership with certain COVID-19 testing partners, successfully launched our XpresCheck Wellness Centers through our XpresTest, Inc. subsidiary ("XpresTest"), offering testing services, also in airports. During 2022, as countries continued to relax their testing requirements resulting in rapid decline of testing volumes at our XpresCheck locations, we closed all but one XpresCheck Wellness Center. As of June 30, 2023, all our XpresCheck locations have ceased operations.

XpresTest began conducting biosurveillance monitoring with the Centers for Disease Control and Prevention (CDC) in collaboration with Concentric by Ginkgo in 2021 and on January 31, 2022, we announced the extension of the initial program, bringing the total contract to \$5,534. As of August 2022, the program was renewed in partnership with Ginkgo BioWorks for a new two-year contract term which represents approximately \$7,331 in revenue (for the first year) for the XpresTest segment. On August 11, 2023, the revenue for the second year was determined to be approximately \$6,000.

#### Treat

The Treat segment, which is operating through XWELL's subsidiary Treat, Inc. ("Treat") is a travel health and wellness brand that provides access to health and wellness services for travelers at on-site centers (currently located in JFK International Airport and in Salt Lake City International Airport).

In 2022, our Treat brand opened new locations in Phoenix Sky Harbor International Airport (pre-security) and Salt Lake City International Airport. With respect to these locations in Phoenix and Salt Lake City, agreements had already been executed with the airports and the decision was made to convert these locations to Treat.

By the third quarter of 2022, it became clear that the Treat business required a change in strategy and as a result, we began to retool the offerings within the Treat locations by providing additional retail as part of our retail strategy expansion as well as lay the foundation to bring more spa-like services into the Treat location in an attempt to unify our core offering.

By the fourth quarter of 2022, the decision was made to close the pre-security Treat location at Phoenix Sky Harbor Airport. As of June 30, 2023, the Treat brand operates in two locations (JFK International Airport and Salt Lake City International Airport). These remaining Treat locations offer a full retail product offering and a suite of wellness and spa services.

#### **HyperPointe**

Our HyperPointe segment, which the Company acquired in January 2022, provides a broad range of service and support options for our customers, including technical support services and advanced services.

Although we recognize four segments of business, our strategy for the future is to create and leverage a fully integrated set of products and services that are both profitable and scalable across our portfolio of brands. Additionally, we are expanding our retail strategy, not only adding more products for sale but aligning those products more efficiently to our service offerings. This product strategy includes, for example, adding muscle relaxation patches to a neck or back massage to continue treatment after the delivery of the service.

We also plan to build our capability for delivering health and wellness services outside the airport. We believe operating outside of the airport complements our offering and represents the fastest way to scale the XWELL family of brands. We will be looking to further expand internationally. With international travel slowly returning to pre-pandemic levels, we continue to be opportunistic in our approach, by taking advantage of the current market growth. We believe a strategy for international expansion further advances our ability to expand our other brands including biosurveillance outside of the US.

These strategic imperatives will be accomplished through development of an infrastructure specifically focused on enabling scalable and efficient growth.

# **Results of Operations**

#### Revenue

We recognize revenue from the sale of XpresSpa services when they are rendered at our stores and from the sale of products at the time goods are purchased at our stores or online (usually by credit card), net of discounts and applicable sales taxes.

We have entered into managed services agreements with professional medical services companies that provide healthcare services to patients in our XpresCheck and Treat Wellness Centers. The medical services companies will pay XpresTest and Treat, a monthly management fee to operate in the XpresCheck and Treat Wellness Centers.

Our HyperPointe segment provides a broad range of service and support options for our customers, including technical support services and advanced services. Technical support services represent the majority of these offerings which are distinct performance obligations that are satisfied over time with revenue recognized ratably over the contract term.

#### Cost of sales

Cost of sales for our XpresSpa segment consists of store-level costs. Store-level costs include all costs that are directly attributable to the store operations, primarily payroll and related benefit costs for store personnel, occupancy costs and cost of products sold. Cost of sales of our XpresTest and Treat segments include costs related to the XpresCheck and Treat Medical Office business, and consists of expenses directly attributable to the clinic operations under the terms of the MSAs, primarily payroll and related benefit costs for personnel, occupancy costs and cost of supplies used to administer the diagnostic COVID-19 tests and a suite of health and wellness services.

#### Other general and administrative expenses

Other general and administrative expenses include management and administrative personnel, overhead and occupancy costs, insurance and various professional fees, as well as stock-based compensation for directors, management and administrative personnel.

### Three months ended June 30, 2023 compared to the three months ended June 30, 2022

#### Revenue

	 Three months ended June 30,						
	 2023	.023 2022			c/(Dec)		
Total revenue	\$ 8,175	\$	13,597	\$	(5,422)		

The decrease in revenue of \$5,422 or 40%, was primarily due to the reduction in patient service revenue triggered by the rapid decline of the XpresTest segment as countries continued to relax their testing requirements and we experienced decreased testing volumes at our now closed XpresCheck locations.

#### Cost of sales

	Three months ended June 30,					
	 2023		2022	In	c/(Dec)	
Cost of sales	\$ 6,985	\$	12,357	\$	(5,372)	

The decrease in cost of sales of \$5,372 or 43%, is commensurate with the decrease in revenues offset by the reopening of certain XpresSpa locations that were temporarily closed during Q2 2022. We had 35 open spa locations as of June 30, 2023, and 22 open Spa locations as of June 30, 2022. The largest component in the cost of sales are costs of testing kits and labor costs at the location-level. Cost of sales also includes rent and related occupancy costs, which can primarily include rent based on percentage of sales, as well as other product costs directly associated with the procurement of retail inventory, and other operating costs.

#### **Depreciation and amortization**

		Three months ended June 30,						
	2	2023 202			Inc	:/(Dec)		
Depreciation and amortization	\$	593	\$	1,501	\$	(908)		

The decrease in depreciation and amortization of approximately 60% was primarily due to the write-off of the stores that were permanently closed since June 30, 2022. Fewer locations resulted in lower amortization of leasehold improvements. Depreciation and amortization expense also decreased because of the impairments and disposals of fixed assets during the year ended December 31, 2022.

#### Impairment/loss on disposal of assets

	Three months ended June 30,						
	2023		2022	Inc/(	(Dec)		
Loss (gain) on disposal of assets	\$ 18	\$	(52)	\$	70		

Loss on disposal of assets pertains to demolition costs of closed XpresCheck locations.

#### Other general and administrative expenses

	Three	Three months ended June 30,						
	2023	2022	Inc/(Dec)					
Other general and administrative expenses	\$ 4,895	\$ 5,497	\$ (602)					

The decrease of approximately 11% was primarily due to right-sizing our existing business and optimizing our cost structure as well as reduction of functional costs associated with the operations of now closed XpresCheck Wellness Centers. We have significantly reduced operating and overhead expenses since the second half of 2022, while we continue to focus on returning to overall profitability.

### Other non-operating expense, net

	Three months ended June 30,						
	2023		2022	Inc/(	Dec)		
Other non-operating income (expense), net	\$ (120)	\$	(193)	\$	73		

The following is a summary of the transactions included in other non-operating expense, net for the three months ended June 30, 2023 and 2022:

	Three month	s ended June 30,
	2023	2022
Loss on equity investments	\$ (58)	\$ (157)
Bank fees and financing charges	(52)	(36)
Other	(10)	—
Total	\$ (120)	\$ (193)

#### Realized and unrealized foreign exchange loss

	Th	Three months ended June 30,							
	2023		2022	Inc/(Dec)					
Realized and unrealized foreign exchange loss	\$ (1,14	1) \$	(3)	\$ (1,138)					

Foreign exchange loss during 2023 primarily pertains to remeasurement of foreign currency transactions at our newly opened Turkish locations.

#### Interest income, net

1	Three months ended June 30,						
2	2023		022	Inc/	(Dec)		
\$	105	\$	38	\$	67		
	2 ¢	2023	2023 2	2023 2022	2023 2022 Inc/		

Interest income, net increased because of increased interest rates and elimination of interest expense since the beginning of May 2022.

### Six months ended June 30, 2023 compared to the Six months ended June 30, 2022

### Revenue

	Six months ended June 30,						
	 2023 2022			Inc/(Dec)			
e	\$ 15,238	\$	37,645	\$ (22,407)			

The decrease in revenue of \$22,407, or 60%, was primarily due to the reduction in patient service revenue triggered by the rapid decline of the XpresTest segment as countries continued to relax their testing requirements and we experienced decreased testing volumes at our now closed XpresCheck locations.

#### Cost of sales

	Six months ended June 30,					
	 2023			Inc/(Dec)		
Cost of sales	\$ 13,526	\$	27,404	\$ (13,878)		

The decrease in cost of sales of \$13,878 or 51%, is commensurate with the decrease in revenues offset by the reopening of certain XpresSpa locations that were temporarily closed during Q1 2022. We had 35 open spa locations as of June 30, 2023, and 22 open Spa locations as of June 30, 2022. The largest component in the cost of sales are costs of testing kits and labor costs at the location-level. Cost of sales also includes rent and related occupancy costs, which can primarily include rent based on percentage of sales, as well as other product costs directly associated with the procurement of retail inventory, and other operating costs.

#### **Depreciation and amortization**

	Six months ended June 30,				80,	
	2023 2022 In		Inc/(Dec)			
Depreciation and amortization	\$	1,180	\$	2,765	\$	(1,585)

The decrease in depreciation and amortization of approximately 57% was primarily due to the write-off of the stores that were permanently closed since June 30, 2022. Fewer locations resulted in lower amortization of leasehold improvements. Depreciation and amortization expenses also decreased because of the impairments and disposals of fixed assets during the year ended December 31, 2022.

# Impairment/loss on disposal of assets

	Six months ended June 30,					
	2023 2022 In		Inc/(Dec)			
Loss (gain) on disposal of assets	\$	18	\$	(52)	\$	70

Loss on disposal of assets pertains to demolition costs of closed XpresCheck locations.

#### Other general and administrative expenses

	Six m	Six months ended June 30,		
	2023	2023 2022 I		
Other general and administrative expenses	\$ 10,298	\$ 13,407	\$ (3,109)	

The decrease of approximately 23% in other general and administrative expenses was primarily due to right-sizing our existing business and optimizing our cost structure as well as reduction of functional costs associated with the operations of now closed XpresCheck Wellness Centers. We have significantly reduced operating and overhead expenses since the second half of 2022, while we continue to focus on returning to overall profitability.

# Other non-operating expense, net

	Six months ended June 30,				
	 2023 2022		2022	Inc/(Dec)	
Other non-operating income (expense), net	\$ (147)	\$	(509)	\$	362

The following is a summary of the transactions included in other non-operating expense, net for the six months ended June 30, 2023 and 2022:

	Six month	Six months ended June 30,				
	2023	2023				
Loss on equity investments	\$ (33	) \$	(430)			
Bank fees and financing charges	(104	)	(79)			
Other	(10	)				
Total	\$ (147	) \$	(509)			

#### Realized and unrealized foreign exchange loss

	Si	Six months ended June 30,				
	2023		2022	Inc/(Dec)		
Realized and unrealized foreign exchange loss	\$ (1,056	) \$	(5) \$	(1,051)		

Foreign exchange loss during 2023 primarily pertains to remeasurement of foreign currency transactions at our newly opened Turkish locations.

### Interest income, net

		Six months ended June 30,				
	2	2023		022	Inc/(Dec)	
Interest income, net	\$	229	\$	45	\$	184

Interest income, net increased because of increased interest rates and elimination of interest expense since the beginning of May 2022.

### Liquidity and Capital Resources

As of June 30, 2023, we had approximately \$6,378 of cash and cash equivalents (excluding restricted cash), \$25,526 in marketable securities, and total current assets of \$36,128. Our total current liabilities balance, which includes accounts payable, deferred revenue, accrued expenses, and operating lease liabilities was approximately \$9,266 as of June 30, 2023 and \$10,956 as of December 31, 2022. The working capital surplus was \$26,862 as of June 30, 2023, compared to a working capital surplus of \$36,376 as of December 31, 2022.

We have carried out an assessment of our ability to continue as a going concern. As of the date of the report, we believe that our Company has sufficient liquidity to fund operations for the next twelve months. Our primary liquidity and capital requirements are for the maintenance of our current XpresSpa and Treat locations and brand, as well as the expansion outside the airports. During the six months ended June 30, 2023 and 2022, we used \$8,618 and \$8,615 in operations, respectively.

On August 31, 2021, our board of directors initially authorized a stock repurchase program that permitted the purchase and repurchase of up to 15 million shares of our common stock through September 15, 2022. In May 2022, the Board increased the share repurchase program by an additional 10 million shares and extended its effectiveness through September 15, 2023. Under this stock repurchase program, management has discretion in determining the conditions under which shares may be purchased from time to time. The program does not require us to repurchase any specific number of shares, and may be modified, suspended or terminated at any time without prior notice.

Pursuant to our share repurchase program, we purchased 8,480,850 shares for \$12,116 and retired 7,142,446 of these purchased shares during the six months ended June 30, 2022, and the remaining 1,338,404 shares were retired on August 3, 2022. We did not repurchase any shares during the six months ended June 30, 2023. As of June 30, 2023, we were permitted to repurchase approximately 0.8 million additional shares under this program.

# **Critical Accounting Estimates**

These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2022, as amended, filed with the SEC which includes a description of our critical accounting estimates that involve subjective and complex judgments that could potentially affect reported results. There have been no material changes to our critical accounting estimates as to the methodologies or assumptions we apply under them. We continue to monitor such methodologies and assumptions.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not required as we are a smaller reporting company.

#### Item 4. Controls and Procedures.

#### Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Exchange Act) that are designed to ensure that information required to be disclosed in Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer (Principal Financial and Accounting Officer), as appropriate, to allow timely decisions regarding required disclosure.

As of June 30, 2023, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Interim Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures.

This type of evaluation is performed on a quarterly basis so that conclusions of management, including our Chief Executive Officer and the Interim Chief Financial Officer, concerning the effectiveness of the disclosure controls can be reported in

our periodic reports on Form 10-Q and Form 10-K. The overall goals of these evaluation activities are to monitor our disclosure controls and to modify them as necessary. We intend to maintain the disclosure controls as dynamic systems that we adjust as circumstances merit. Based on the foregoing, our Chief Executive Officer and the Interim Chief Financial Officer concluded that our disclosure controls and procedures were not effective as of June 30, 2023.

#### Remediation Plan for Material Weakness in Internal Control over Financial Reporting

Management is committed to the remediation of the Company's material weaknesses, as well as the continued improvement of the Company's internal control over financial reporting. Management has implemented, and continues to implement, the actions described below to remediate the underlying causes of the control deficiencies that gave rise to the material weaknesses. Until the remediation efforts described below, including any additional measures management identifies as necessary, are completed, the material weaknesses described above will continue to exist. We cannot provide any assurance that the below remediation efforts will be successful or that our internal control over financial reporting will be effective as a result of these efforts. Management has commenced the following actions and will continue to assess additional opportunities for remediation on an ongoing basis:

- 1) The Company has turned on the multi-currency features related to its cloud-based accounting systems.
- 2) The Company has engaged outside service providers to assist with the valuation, accounting, and recording of key reporting areas such as leases, revenue recognition and stock compensation expense.
- 3) The Company utilizes independent consulting firms to assist with the preparation of the Financial Statements and U.S. GAAP accounting research.
- 4) The Company has engaged outside service providers to review the applicable complementary user entity controls described in the service organizations' reports for their potential impact on the Company's financial reporting.
- 5) On July 10, 2023, the Company hired a new permanent Chief Financial Officer.

#### Changes in Internal Control over Financial Reporting

Other than as set forth in the foregoing paragraph, there have been no changes in our internal control over financial reporting that occurred during the three months ended June 30, 2023 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# PART II – OTHER INFORMATION

# Item 1. Legal Proceedings.

For information regarding legal proceedings, see Note 13. "*Commitments and Contingencies*" in our notes to the condensed consolidated financial statements included in "Item 1. Condensed Consolidated Financial Statements (Unaudited)."

# Item 1A. Risk Factors.

There have been no material changes to the risk factors discussed in Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2022.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities.

None.

## Item 4. Mine Safety Disclosures.

Not applicable.

Item 5. Other Information.

None.

#### Item 6. Exhibits.

Exhibit No.	Description
10.1†	Offer letter dated June 26, 2023, between the Company and Suzanne A. Scrabis (incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed with the SEC on June 28, 2023)
31.1*	<u>Certification of Principal Executive Officer pursuant to Exchange Act, Rules 13a – 14(a) and 15d – 14(a), as</u> adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of Principal Financial Officer pursuant to Exchange Act, Rules 13a – 14(a) and 15d – 14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32**	<u>Certifications of Principal Executive Officer and Principal Financial Officer Pursuant to 18 U.S.C.</u> <u>Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>
101.INS*	Inline XBRL Instance Document
101.SCH*	Inline XBRL Taxonomy Extension Schema Document
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)
+ *	Management contract.

\* \*\*

Filed herewith. Furnished herein.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

XWELL, Inc.

Date: August 14, 2023	By:	/s/ Scott R Milford
		Scott R. Milford Chief Executive Officer (Principal Executive Officer)
Date: <u>August 14, 2023</u>	By: _	/s/ Suzanne A. Scrabis Suzanne A. Scrabis Chief Financial Officer (Principal Financial and Accounting Officer)

# CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Scott R. Milford, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of XWELL, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to me by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's first fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. I have disclosed, based on my most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 14, 2023

/s/ SCOTT R. MILFORD

Chief Executive Officer (Principal Executive Officer)

# CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Suzanne A. Scrabis, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of XWELL, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to me by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's first fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. I have disclosed, based on my most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 14, 2023

SUZANNE A. SCRABIS

Chief Financial Officer (Principal Financial and Accounting Officer)

/s/

### CERTIFICATIONS OF PRINCIPAL EXECUTIVE OFFICER AND PRINCIPAL FINANCIAL OFFICER PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), the undersigned officer of XWELL, Inc., a Delaware corporation (the "Company"), does hereby certify, to such officer's knowledge, that:

The Quarterly Report for the quarter ended June 30, 2023 (the "Form 10-Q") of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 14, 2023

/s/ SCOTT R. MILFORD Scott R.Milford Chief Executive Officer (Principal Executive Officer)

/s/ SUZANNE A. SCRABIS

Suzanne A. Scrabis Chief Financial Officer (Principal Financial and Accounting Officer)